



# Insider Newsletter

## October 2018

Kennebec Valley Chamber of Commerce  
KennebecValleyChamber.com

### Upcoming Events

#### October

- 10/03 **Chamber Connection**  
11:30 a.m. - 1:00 p.m.  
@ Governor Hill Mansion
- 10/09 KVCC Board of Directors  
4:30 p.m.
- 10/10 **Business EXPO**  
2:00 - 6:00 p.m.  
@ Augusta Civic Center
- 10/17 **Women's Network Luncheon**  
11:30 a.m. - 1:00 p.m.  
@ Senator Inn & Spa
- 10/18 **Business After Hours & Annual Meeting - Joint After Hours with Mid-Maine Chamber**  
5:00 - 7:00 p.m.  
@ Thomas College

#### November

- 11/07 **Chamber Connection**  
4:00 - 5:30 pm  
@ Senator Inn & Spa
- 11/13 KVCC Board of Directors  
4:30 p.m.
- 11/14 **Women's Network Luncheon**  
11:30 a.m. - 1:00 p.m.  
@ Senator Inn & Spa
- 11/28 **Business After Hours**  
5:00 - 7:00 p.m.  
@ Maine State Credit Union

\*Bolted items are open to the public



Are you looking for a career change? Do you want to meet business leaders in the Kennebec Valley? Looking to hear from industry leaders about hiring and business? If you live, work, shop, or play in the Kennebec Valley, then you don't want to miss the KV Chamber Business Expo! Over 100 businesses of the capital area exhibit at the EXPO and many more business professionals and community members attend.

If you are a job seeker, be sure to bring a resume as over fifty percent of the exhibitors are actively looking for new employees. Interviews can be conducted right on-site at designated interview booths.

As you network with businesses, be sure to stop in and listen to one of the numerous 30-minute presentations focusing on hiring and business in the Kennebec Valley.

#### Hiring Stage

 CAPITAL AREA STAFFING SOLUTIONS  
2:30-3:00

**TAMARA LILLY**  
3:30-4:00

 Marshall Communications  
Maine based. Globally connected.  
4:30-5:00

#### Business Stage

 Kennebec Savings Bank  
3:00-3:30

 THOMAS  
Harold Alfond. Institute for Business Innovation  
4:00-4:30

 Lipman & Katz  
ATTORNEYS AT LAW  
5:00-5:30

More information on page 3

### CHAMBER CONNECTION

SERIES 2018



**Sarah Newell**  
Eaton Peabody

#### Discrimination: How It Effects Your Workplace

October 3, 2018  
11:30 a.m. - 1:00 p.m.  
Governor Hill Mansion

RSVP to Info@KennebecValleyChamber.com

Thank you to our sponsor!



### Women's Network

CONNECT. LEARN. EMPOWER.



**Melody Fitch**  
Family Violence Project

#### Family Violence in the Workplace: It is Your Business!

October 17, 2018  
11:30 a.m. - 1:00 p.m.  
The Senator Inn & Spa

RSVP to Info@KennebecValleyChamber.com

Thank you to our sponsors!



#### Inside this issue:

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# MEMBER ANNIVERSARIES

## 30+ YEARS

- Century 21 Venture Ltd.
- Eaton Peabody Consulting Group
- Everett J. Prescott, Inc.
- Greater Augusta Utilities District
- Lajoie Brothers, Inc.
- Longfellow's Greenhouses
- PERFORMANCE Foodservice – NorthCenter
- Rebecca's Place

## 20+ YEARS

- City of Gardiner
- Gagnon Home Improvements
- Kenway Composites
- Maine Motor Transport Association
- Sam's Club
- Sparetime Recreation
- TD Bank
- U.S. Cellular

## 10+ YEARS

- American Lung Association in Maine
- Are You Ready To Party??
- Down East Magazine, Books & Online
- GHM Insurance Agency
- Kennebec Valley Community College
- Lisa's White Flour Catering
- Maine Turnpike Authority
- Rotary Club of Augusta
- Tallwood Design
- Tri-State Staffing, Inc.

## 5+ YEARS

- Augusta Food Bank
- Aveda Institute Maine
- Belgrade Lakes Marine & Storage
- Bolduc Technology Group
- Mid Maine Generator

## ALSO RENEWING

- Free ME From Lung Cancer
- Kennebec Valley Wellness Spa, LLC
- Laflin & Wolfington Realty
- Maine Technology Group
- Malloy Construction, Inc.
- Merrill's Detector Dogs
- PGT Public Affairs
- Redzone Wireless LLC
- The Black + Tan
- Todd Mosher Executive & Life Coach
- Wag Rags

## WELCOME NEW MEMBERS!

### Earthly Delights of Maine

Brady Palmer, (207) 626-5900

[www.facebook.com/earthlydelightsofmaine](http://www.facebook.com/earthlydelightsofmaine)

### Hero Media Arts

John Stirtevant, (207) 480-3486

[www.heromediaarts.com](http://www.heromediaarts.com)

### Pizza Hut

Jim Souza, (207) 622-4095

[www.pizzahut.com](http://www.pizzahut.com)

### What About Maine?

Martin Allen, (207) 620-4190

[www.whataboutmaine.com](http://www.whataboutmaine.com)



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YOUR PARTNER IN STAFFING  
WITH OFFICES IN AUGUSTA AND BANGOR

Did you know as a member of the Chamber you can buy a membership list?  
Call the Chamber at 207-623-4559 for more information.



**Wednesday, October 10, 2018**  
**NEW TIME: 2:00 - 6:00 pm**  
**Augusta Civic Center**

*Admission: \$5 or FREE with your business card*

**2018 EXHIBITOR LIST**

- |                                      |  |   |
|--------------------------------------|--|---|
| 1 Quirk Auto                         | 31 Kennebec Pharmacy & Home Care*        | 61 Kennebec Journal                         |
| 2 Quirk Auto                         | 32 Liberty Mutual Insurance              | 63 A-Copi                                   |
| 3 J.M. Arbour Wealth Management      | 33 Giri Hotels*                          | 64 Maine Natural Gas                        |
| 4 Bonney Staffing Center*            | 34 Cushnoc Resiliency Advisors*          | 65 RedZone Wireless*                        |
| 5 Turner Publishing*                 | 35 Fowler's Roofing                      | 67 AAA Northern New England                 |
| 6 Lipman & Katz                      | 36 Finance Authority of Maine (FAME)     | 68 AAA Northern New England                 |
| 7 Emery's Meats & Produce            | 37 Macomber Farr & Whitten               | 85 Kennebec Valley YMCA                     |
| 8 Merrill's Detector Dogs            | 38 Townsquare Media                      | 86 Wipfli / MacPage                         |
| 9 O&P Glass                          | 39 KV Federal Credit Union               | 87 Seacoast Security*                       |
| 10 Neokraft Signs                    | 40 Premier Marketing, A division of      | 88 Bouchard Cleaning & Restoration*         |
| 11 Smart EyeCare Centers             | Grossman Marketing Group                 | 89 Maritime Energy                          |
| 12 TD Bank*                          | 41 Capital Area Staffing Solutions, Inc* | 90 Summit Natural Gas                       |
| 13 Concord Coach Lines*              | 42 Café 130 Mixology & Catering          | 91 Transco Business Technologies            |
| 14 U.S. Cellular*                    | 43 Mattson's Flooring and Window         | 92 City of Augusta*                         |
| 16 MaineGeneral Workplace Health     | Treatment Center                         | 93 University of Maine at Augusta           |
| 17 SCORE*                            | 44 Purdue University Global*             | 94 Bangor Savings Bank                      |
| 18 United Way of Kennebec Valley     | 45 Darling's Auto Group*                 | 95 A Partner in Technology                  |
| 19 Sexual Assault Crisis and Support | 46 Maine State Credit Union              | 96 Augusta Fuel Company*                    |
| Center                               | 47 CBU Benefits                          | 97 BNI Kennebec Networkers                  |
| 20 Kennebec Valley Board of          | 48 Mix Maine Media*                      | 98 Blane Casey Building Contractor,         |
| REALTORS                             | 49 Unlimited Technology (Formally        | Inc.*                                       |
| 21 Burgess Technology Services       | Capitol Computers)*                      | 99 Lakepoint Real Estate*                   |
| 22 Kennebec Behavioral Health*       | 51 The Meadows Golf Course               | 100 Minuteman Signs, Inc.                   |
| 23 Everett J Prescott                | 52 Damon's Beverage Mart- Augusta        | <b>Major</b> G-Force Adventures             |
| 24 What About Maine                  | 53 Woodlands Senior Living*              | <b>Major</b> Kennebec Savings Bank          |
| 25 Wellness Connection of Maine      | 54 Embrace Home Loans                    | <b>Major</b> Spectrum                       |
| 26 MaineGeneral Health*              | 55 Crisis & Counseling, Inc*             | <b>Major</b> Thomas College & Harold Alfond |
| 27 Children's Center                 | 56 Gibson LeClair, LLC                   | Institute for Business Innovation           |
| 28 Kent's Hill School                | 57 Cynergy                               |   |
| 29 Snow Pond Center For The Arts     | 58 Augusta Civic Center*                 |   |
| 30 MaineGeneral HomeCare and         | 59 Johnson Hall                          |   |
| Hospice*                             | 60 Sam's Club*                           |   |

\*indicates business is hiring

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Maine State Credit Union

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Cynergy

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Vacationland Inn

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CBRE / The Boulos Co. | Damon's Beverage | Everett J Prescott | Wellness Connection of Maine

**Hospitality Sponsor**

Gibson LeClair, LLC | Macpage / Wipfli | Maine Natural Gas | Merrill's Detector Dogs

# FOR LEASE

## PRIME LOCATIONS

**295 KENNEDY MEMORIAL DRIVE, WATERVILLE**



Home of



Fully customized  
units ranging from  
2,000 - 6,000 sq. ft.

**21 COLLEGE AVENUE, DOWNTOWN WATERVILLE**

Great downtown  
location.

Units ranging from  
1,000 - 10,000 sq. ft.

Plenty of off-street  
parking



For more information please call

Bill Mitchell at **207-873-5101**

# PRIME LOCATIONS FOR LEASE

**14 – 24 COMMON STREET  
DOWNTOWN WATERVILLE**



Premium Retail and Office Space  
Elevator Access  
Only 1 unit left

**220 MAIN STREET  
DOWNTOWN WATERVILLE**



Great downtown location for  
office, retail or restaurant  
Plenty of off-street parking.

**270 KENNEDY MEMORIAL DRIVE  
WATERVILLE**



One of Waterville's busiest streets.  
Great mix of tenants in KMD Plaza  
to attract customers to your business

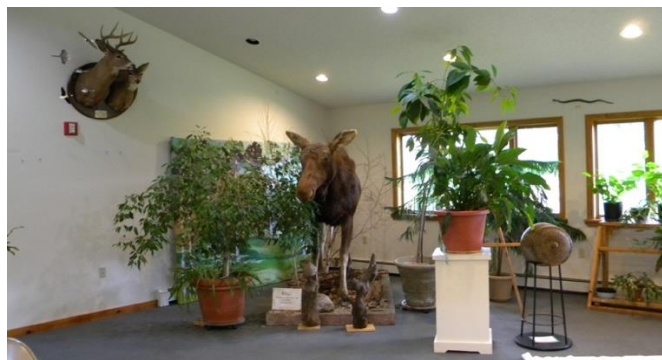
**222 MAIN STREET  
DOWNTOWN WATERVILLE**



3 Family home currently  
under renovations.  
Apartments available fall 2018

**FOR MORE INFORMATION PLEASE CALL (207) 873-5101**

## **OFFICE SPACE FOR RENT – AT VILES ARBORETUM 153 HOSPITAL STREET – AUGUSTA, MAINE**



**The Viles Arboretum is pleased to announce that we have office space for rent. Often referred to as the most beautiful location in Augusta, our space offers a unique set of amenities including conference room space, six miles of hiking trails, botanical collections, outdoor art, picnic tables, a fully licensed kitchen and much more.**

**We have seven offices Available which range from 131 square feet to 275 square feet. All are brightly lit with windows to the outside. Call 626-7989**

### **Amenities:**

**High Speed Internet including Fire Wall Security Services**

**Bi-weekly cleaning services**

**Plowing/sanding/salting during winter months**

**Utilities included.**

**Common space – microwave/water cooler/fridge**

**Conference Phone**

**Use of conference rooms (Free up to five bookings)**

**Ample parking for events plus reserved tenant parking**

**KENNEBEC BEHAVIORAL HEALTH PRESENTS A**



**NIGHT**  
**OUT** OF COMEDY

**Nov. 3, 2018**  
**7-10 PM**

**334 CLUB**  
**CALUMET**  
**W. RIVER ROAD | AUGUSTA**

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& SNACKS

**BENEFITTING KBH'S COLLEGE SCHOLARSHIP FUND!**  
**PURCHASE TICKETS ONLINE AT [WWW.KBHMAINE.ORG](http://WWW.KBHMAINE.ORG)**



## Are you looking for reliable employees?

Capitol Clubhouse's Transitional Employment Program provides adults with mental illnesses the opportunity to work at local businesses. We match members with positions that allow them to utilize their strongest skills and abilities. We also provide on-site training and job coaching supports. Best of all:

## Guaranteed absence coverage!



Interested in becoming a Transitional Employer?

**Contact Amy Kirkpatrick, Clubhouse Director,  
today!**



**(207) 629-9080**



**[www.capitol-clubhouse.org](http://www.capitol-clubhouse.org)**



**37 Stone Street**

**Augusta, ME 04330**



## November Ballot Questions

### Question 1: Citizen Initiative

Do you want to create the Universal Home Care Program to provide home-based assistance to people with disabilities and senior citizens, regardless of income, funded by a new 3.8% tax on individuals and families with Maine wage and adjusted gross income above the amount subject to Social Security taxes, which is \$128,400 in 2018?

### Question 2: Bond Issue

Public Law 425

Do you favor a \$30,000,000 bond issue to improve water quality, support the planning and construction of wastewater treatment facilities and assist homeowners whose homes are served by substandard or malfunctioning wastewater treatment systems?

### Question 3: Bond Issue

Public Law 467

Do you favor a \$106,000,000 bond issue, including \$101,000,000 for construction, reconstruction and rehabilitation of highways and bridges and for facilities and equipment related to ports, piers, harbors, marine transportation, freight and passenger railroads, aviation, transit and bicycle and pedestrian trails, to be used to match an estimated \$137,000,000 in federal and other funds, and \$5,000,000 for the upgrade of municipal culverts at stream crossings?

### Question 4: Bond Issue

Public Law 465, Part A

Do you favor a \$49,000,000 bond issue to be matched by at least \$49,000,000 in private and public funds to modernize and improve the facilities and infrastructure of Maine's public universities in order to expand workforce development capacity and to attract and retain students to strengthen Maine's economy and future workforce?

### Question 5: Bond Issue

Public Law 465, Part B

Do you favor a \$15,000,000 bond issue to improve educational programs by upgrading facilities at all 7 of Maine's community colleges in order to provide Maine people with access to high-skill, low-cost technical and career education?

## 2018 Gubernatorial Candidates



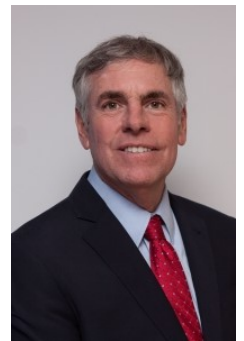
**Alan Caron**  
*Independent*



**Teresa Hayes**  
*Independent*



**Janet Mills**  
*Democrat*



**Shawn Moody**  
*Republican*

## Ranked-choice Voting (RCV)

The November 6, 2018 General Election will use ranked-choice voting for the federal offices of U.S. Senate and U.S. Representative to Congress.

## Member Spotlight



**The Homewood Suites Augusta**, in the center and heart of Maine is a modern new hotel offers state-of-the-art accommodations for guests to work, play and relax. So whether you are traveling for business or pleasure, enjoy our indoor pool, outdoor fire pit and evening social hour. While in town, guests can enjoy many Augusta restaurants and leisure options, or stay “home” and cook a meal in your room with our fully equipped kitchen. If you’re here for a night or a month, we have everything you need to be at home. Small meetings and social gatherings of up to 50 guests can be held in our two meetings rooms, complete with presentation technology.

The Homewood Suites Augusta, has been a part of the Kennebec Community for two years. We have been welcomed with open arms and love being a part of this community. Should you or someone you know need a room or meeting space we look forward to welcoming you home.

## Grow your business' exposure with the Chamber!

### Why Advertise with the Chamber?

- Affordable Rates
- Local Reach
- Engage Potential Customers
- Target Market
- Brand Recognition
- Grow Your Network

CONTACT THE CHAMBER TODAY AT [INFO@KENNEBECVALLEYCHAMBER.COM](mailto:INFO@KENNEBECVALLEYCHAMBER.COM)

## Supporting Community We Make It Easy

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Andrew Silsby, *President & Chief Executive Officer*

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Freeport  
(207) 865-1550

Waterville  
(207) 872-5563

Winthrop  
(207) 377-5801

[www.KennebecSavings.Bank](http://www.KennebecSavings.Bank)



# CHAMBER MEMBER NEWS

**Bar Harbor Bank & Trust** announced that Sarah Sachs



has joined the bank as Vice President, Team Leader - Residential Lending Group, Maine. Working from the Bank's South China branch, Sarah will lead and drive the Mortgage Lending Officer team for the state of Maine and continue to enhance the Bank's mortgage product offerings. To

contact Sarah, please call 888-853-7100 x11113 or visit her office at 368 Route 3 in South China.

**Camden National Bank** held its annual Employee



Appreciation Event at the Augusta Civic Center on September 17th. Over 500 employees traveled from as far north as Calais, Maine and as far south as Braintree, Massachusetts to attend. During the event, all employees were thanked and celebrated, and 15 outstanding employees received awards for their impressive commitment to Camden National Bank, customers, employees, shareholders and the community.

**Capitol Computers** is excited to announce that it changed its name to Unlimited Technology, effective September 1, 2018. Customers will continue to receive the same great service and dedication to excellence they've come to rely on, now as Unlimited Technology. As part of their continued commitment to providing end to end security services to their clients, the company will be adding to the services they already offer, including Cyber Security and Exero services.

**GHM Insurance** held its Golf Classic at Belgrade Lakes Golf Club on September 6th to benefit the Boys and Girls Clubs and YMCA of Greater Waterville at the Alford Youth Center. Over 100 golfers participated including retired Red Sox and Yankees legends Mike Torrez and Bucky Dent. The Classic raised \$41,500, which the Harold Alford Foundation matched. Thus, a total of \$83,000 will be directed to the Boys & Girls Club's weekend backpack program, which helps feed food insecure children and their families in the Waterville area.

**Kennebec Behavioral Health** was recently named as one of the 2018 Best Places to Work in Maine. The awards program was created in 2006 and is a project of the Society for Human Resource Management - Maine State Council (MESHRM) and Best Companies Group. Kennebec Behavioral Health will be recognized at the Best Places to Work in Maine awards ceremony on October 9th and will be listed in a special publication by Mainebiz. The

final rankings will be announced at the event.

**MaineGeneral Health** and the Central District Public Health are part of a statewide collaboration of all major health systems in the state to improve the health of our communities. As part of the Maine Shared Community Health Needs Assessment (CHNA), this team has been working together for more than a year on the most recent set of data collection and dissemination. A public forum about the Kennebec County health data is being held Thursday, Oct. 18 from 4 – 6 p.m. at Thomas College. To learn more about county health data and sign up for a forum, go to [www.mainechna.org](http://www.mainechna.org).

**MaineGeneral Medical Center** has been awarded the Employer Support of the Guard and Reserve (ESGR) Pro



Patria Award. MGMC earned this recognition from the US Department of Defense due to its steadfast support of its National

Guard and Reserve employees. Chuck Hays, president & CEO of MaineGeneral Health, accepted the 2018 Maine Large Business Pro Patria Award during a ceremony at Camp Chamberlain.

**Maine State Museum** is presenting a series of exhibits and demonstrations focusing on Maine's geology and the products of the earth that contribute to our economy, education, and enjoyment in celebration of Maine Earth Science Day on Tuesday, October 16 from 9am to 3pm. Scientists, industry professionals, artists, and educators from around the state will demonstrate new and exciting ways that earth science can help future generations meet the challenges of tomorrow. Free admission all day.

**MIKA** is hosting its 5th Annual Trunk or Treat on October 27th from 5:00-7:00 pm at its location at 954 Western Avenue in Manchester. The parking lot will be full with cars, trucks, firetrucks, boats, police cars, and more! Each vehicle will have their trunk decorated and children will walk from trunk to trunk gathering goodies and enjoying the festive Hallowell decorations. There will also be a life sized Candy Land with real life characters. This event is free family fun! If you are an individual, business, or organization interested in hosting a trunk, send an email to [Kaleb@MaineIsshinryu.com](mailto:Kaleb@MaineIsshinryu.com).

**Marshall Communications** announced the launch of Nancy Marshall's podcast, The PR Maven® Podcast, now available on all the major podcast platforms, including iTunes, Stitcher, Soundcloud, Google Play and others.

The business podcast focuses on leveraging the value of traditional networking and using social media to broaden your network and build your personal brand.

**Snow Pond Center for the Arts** is offering an innovative Arts After School and school vacation program for children in grades 1-8. This structured program offers academic support, recreation, and a healthy snack along with music, theater or visual arts to every child, every day from 3:00pm - 5:30pm. The Arts After School program provides instruments and financial aid, ensuring every student equal access to this exciting program. To accommodate the busy lives of area families, the program is offered on a three or five day per week option. Family dinners are held once quarterly at no cost to share stories and performances by children in the program.



**Spectrum Generations** is hosting a "Pie Crawl" on Water Street in Hallowell from 1:00-3:00 pm on Saturday, October 20. Participating downtown businesses will each be offering sweet or savory pie bites and a winner in each category will be decided by attendees. The Pie Crawl will raise funds for Spectrum Generations' programs and

services Meals on Wheels. Tickets are \$15 each, which must be purchased in advance. Children under 10 are free, as accompanied by an adult. To purchase tickets, visit Spectrum Generations' Cohen Community Center at 22 Town Farm Road, Hallowell or call 626-7777 or online at [spectrumgenerations.org/pie](http://spectrumgenerations.org/pie).



**Stevens & Day, LLP** welcomes associate attorney Laura Pioch, Esq. Laura grew up in the Metro Detroit area of Michigan and graduated from Michigan State University College of Law. She has hit the ground running, working on personal injury and probate litigation matters.

**United Way of Kennebec Valley** launched its 2018 fundraising season with \$1.1 million in committed support, the most ever pledged this early in the campaign. This year's campaign theme encourages donors to make a gift that will "Power the Dream" for a stronger, healthier Kennebec Valley by supporting 48 nonprofit programs. To support United Way's community-wide campaign, please contact 207-626-3400 or visit [uwkv.org/give](http://uwkv.org/give).

To submit Member News, send your press release to: [info@KennebecValleyChamber.com](mailto:info@KennebecValleyChamber.com)

Have you seen the AFC Website lately? We have redesigned it... with more information, videos and features to better serve you! You can even sign up for our popular Price Protection Plans with the easy online form! Check it out today!



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## KVCC Board of Directors

**Steven Marson, Chair\***  
Central Maine Pyrotechnics  
**Nathan Cotoir, Chair Elect\***  
Camden National Bank  
**Alec Rogers, Vice Chair\***  
Quality Inn & Suites Maine Evergreen Hotel  
**Matthew Tardiff, Treasurer\***  
J.S. McCarthy Printers  
**Stacey Morrison, Past Chair\***  
Ganneston Construction Corp.  
**Chuck Hays, Past Treasurer\***  
MaineGeneral Health  
**Katie Doherty, President & CEO\*\***

\* Executive Committee ^ Full -Time Executive

**Karen Boston**  
Lipman & Katz, P.A.  
**Cathy DeMerchant,**  
Capital Area Staffing Solutions, Inc.  
**Lori Dube**  
Sprague & Curtis Real Estate  
**Elisa Ellis, Special Counsel**  
Ellis & Meader Attorneys at Law  
**Leon Emery**  
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G&E Roofing Co., Inc.  
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**Eric Jermyn**  
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**Earl Kingsbury**  
Augusta Civic Center  
**Jeffrey Nevins**  
Consolidated Communications  
**Richard Parkhurst**  
Stained Glass Express  
**Lynn Quirion**  
Macomber, Farr & Whitten  
**Andrew Silsby**  
Kennebec Savings Bank  
**Eric Stinneford**  
Central Maine Power Company  
**Rebecca Wyke**  
University of Maine at Augusta

## Insider Newsletter

**Kennebec Valley Chamber of Commerce**  
269 Western Avenue  
Augusta ME 04330  
Phone: 207-623-4559 Fax: 207-626-9342  
[www.KennebecValleyChamber.com](http://www.KennebecValleyChamber.com)

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### KVCC Staff

**Katie L. Doherty, President & CEO**  
**Lindsay L. Corbett, Office Manager**  
**Chris A. Voynik, Events & Membership Director**  
**Caroline A. Saban, Marketing Director**



### Our Mission:

*The KV Chamber exists to enhance life quality by strengthening our regional economy.*

# BUSINESS after HOURS

## Join us and Mid-Maine Chamber at Thomas College!

The October Business After Hours will be held at **Thomas College** in Waterville on Thursday, **October 18th** from **5:00-7:00 p.m.** KV Chamber members and guests are welcome to join us for networking and great food!

Every Business After Hours is an incredible opportunity to win amazing door prizes and take part in the 50/50 raffle. Delicious hors d'oeuvres will be available and guests are welcome to partake in the cash bar.



180 West River Rd, Waterville

To RSVP call 623-4559 or  
Email [info@kennebecvalleychamber.com](mailto:info@kennebecvalleychamber.com)

Business After Hours events sponsored by:



**CAPITOL**  
DENTAL CARE