Business Insider



December 2015

Upcoming Events December

12/08 KVCC Board Meeting

12/09 Women's Network Luncheon, 11:30 a.m.@ Senator Inn

12/09 Business After Hours, 5-7:00 p.m. @ Maple Hill Farm Inn & Conference Center, with Cynergy

12/10 KLI Comm., 12 p.m. @ Handley Hall

12/16 Business Insider Breakfast 7:30 a.m.-9:00 a.m. @ Senator Inn

12/16 KVCC Membership Comm. 11:30 a.m. @ KVCC

12/25 Christmas Day - Closed

January

New Years Day - Closed 1/01

1/06 KLI Comm., 12 p.m.

1/12 **KVCC Board Meeting**

1/13 Women's Network Luncheon, 11:30 a.m.@ Senator Inn

Business Insider Breakfast 1/20 7:30 a.m.-9:00 a.m. @ Senator Inn

1/20 KVCC Membership Comm. 11:30 a.m. @ KVCC

The Kenney Awards, 5-10:00 p.m. 1/22 @ Augusta Civic Center

1/27 Business After Hours, 5-7:00 p.m. @ Capilo School of Hair Design

Inside this issue: The Kenney Awards 1,3,4,6 Winners and Nominees New & Renewing Members 2 2 The Kenney Awards Entertainment Member Spotlight 5 5 Meet the Board Chamber Notes **Business After Hours** 8

Kenney

We are proud to present the winners and nominees for the 2016 **Annual Awards** Dinner—now known as The Kenney Awards. This year's formal event will be defined by the red carpet, highlighting and celebrating the success in the Kennebec Valley Region. Please mark your calendar and join us at 5 p.m. on January 22, 2016 to congratulate the winners and nominees in the following categories.

Lifetime Achievement



2016 WINNER Peter G. Thompson

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Kennebec Valley Chamber of Commerce

Peter Thompson defined his remarkable work ethic at a young age, holding several jobs before his 15th birthday. He went on to complete his degree in Journalism at the University of Maine and then

joined the Army as a Public Information Officer. When he returned home, he worked for CMP and volunteered for many community events. Peter was elected Mayor of Augusta for 4 consecutive terms, starting in 1981, and spearheaded some major improvements aimed to move Augusta forward. Peter became the President and CEO of the Kennebec Valley Chamber of Commerce after his terms as Mayor. Much of the success in our region that we celebrate today was made possible, in part, by Peter's leadership.

Continued on page 3



Women's Network December 9. Senator Inn

Lisa Gardner: "One Student at a Time"

Maine's workforce is aging, our population growth is flat: according to the experts we need all hands on deck to ensure a strong economy. And, that means a better prepared workforce with the skills and



knowledge to keep Maine competitive. JMG is working with students to provide them with the skills and support they need to meet the demands of an evolving marketplace. Gardner has been talking with reporters and writing grants as JMG's Director of Stewardship for almost eight years. Lisa has a passion for helping to level the playing field for Maine's youth by getting their stories out. RSVP to info@KennebecValleyChamber.com

Women's Network sponsors:









Business Insider December 16. Senator Inn

April Clark "Workforce Landscape"

April Clark, President of Manpower Maine, is a 30-year veteran of the staffing industry, and is a baby boomer by age and by ethic. She has, however, come to appreciate all generations by being involved - for



many years - in the changing landscape of the workforce. April's take on generational issues will help demystify the unique aspects of each generation, and help participants work toward blending four (soon to be five!) generations together, so that everyone can win at work. Come hear April speak on our changing workforce landscape - RSVP to info@KennebecValleyChamber.com.

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Business Insider Page 2

WELCOME NEW MEMBERS!

Please welcome & give your personal support to our newest members:

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Shawn Norton, 933-9499 www.jacktraps.com

Kieve-Wavus Education, Inc.

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They will bring down the house at the 2016 Kenney Awards with a powerful mix of Motown/Memphis Soul Music that's guaranteed to get the party started! This is a 100% Old School R&B Revue complete with female backup singers, a full horn section, and a show that will knock your socks off! The band covers Soul Classics from Sam and Dave, the Supremes, Wilson Pickett, Marvin Gaye, the Temptations, Adelle, and Bruno Mars. When Pat Colwell and the Soul Sensations hit the stage, it's an instant Soul Train dance party and a History of Soul Music all wrapped up in a single package of FUN!

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Summit Natural Gas of Maine, Inc.

The Hair Gallery

Wellness Connection of Maine

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2016 WINNER C.B. Mattson

Todd Mattson took over C.B. Mattson from his parents in 1975 and sought to

provide property management services from Damariscotta all the way to Fort Kent. They currently manage over 28 properties - ranging from commercial units, to family homes, and senior housing. C.B. Mattson has grown to 21 full time and 10 part time employees. Many of these employees have been with the company for over 20 years - an accomplishment that Todd credits to the culture of the organization. He believes that the key to success lies in having a team that comes to work every day to do their best. At C.B. Mattson, they don't cut corners and they work as a team to meet the needs of their residents.

Small Business of the Year



2016 WINNER Rocky's Stove **Shoppe**

Rocky Gaslin started making his living as a chimney sweep right out of high school. He quickly saw the

opportunity to start a business and rented a small space from a Pool Company and later hired a mason to join his team. The business eventually outgrew their space and found their current home on Route 3 in Augusta. For the past 35 years, Rocky and his wife Barbara have served over 100,000 customers, coached youth sports and supported many charitable organizations. As any coach would, Rocky gives all the credit to his team for their success. Today Rocky's has 9 full time employees who sell and service all major brands of wood, pellet and gas stoves.

Tresident's Choice **NOMINEE** A-COPI



After 12 years in the copier business as a Transco employee, Robin Spencer took a break from working and spent time building his new home. He was eager for some down time. His customers, however, continued to call him at

home to ask for his advice and to stay in touch. At this point, Robin decided that he had an obligation to get back into the business. He partnered with 2 other gentlemen and created A-Copi. Today, Robin has taken sole ownership and has grown A-Copi into a leader in the field

with over \$5.5 million in sales, 2 locations and 30 employees. A-Copi has made an impact in our community through support of the A-Copi Tennis Center, the YMCA and numerous other organizations. Along with their sons Evan and Ben, Robin and Terri look forward to continuing to provide the right product at the them apart and credits the right price, and helping the Kennebec Valley thrive.

NOMINEE Augusta Country Club



One hundred years ago, three men pursued their dream of creating a golf destination in the Augusta area and today, we celebrate an institution that has become a true gem in the Augusta Community. The

Augusta Country Club offers their

members.

members and guests 18 holes of golf, tennis courts, and a private beach. They give back to their community by holding 12-15 fundraising golf tournaments per year. Director Jason Hurd says that it's the service that sets fantastic staff with creating a warm atmosphere for their

Page 3

NOMINEE Augusta Orthodontics, P.A.



Known throughout the region for their stunning Christmas light display, Augusta Orthodontics has been located at 132 State

Continued on page 4

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Street in Augusta for nearly 25 years. Dr. Darryl Zeleniak, (continued from page 3) D.M.D., M.S.D., affectionately known by his patients as Doctor Zee, and his staff make the procedures they offer pleasant and fun. They take pride in the smiles they are able to offer the Kennebec Valley Community and are happy to share that you do not, in fact, lock braces when kissing someone else with braces.

Community Service



NOMINEE Healthy **Communities** of the Capital Area Joanne Joy In 1997 a group of community

service organizations combined to form the Healthy Communities of the Capital Area. Based in Gardiner, and led by Joanne Joy, Healthy Communities of the Capital Area serves over 18 communities throughout the Kennebec Valley. They exist to convene people, organizations and communities to collaborate on quality

of life and public health issues. Some of their more recent achievements include: ensuring that our River Trail is smoke free, creating a program which employs inmates to glean excess crops to provide to schools and providing community forums on the growing opiate concerns. This incredible organization has become an extremely valuable resource in our region.



NOMINEE Karen Kearney **MacGillivray** Karen MacGillivray, was living in Toronto, Canada when she and her husband, Bruce, a U.S. based Tim

Horton's. They were offered the new store In 1989 they acquired their first in Augusta, Maine and quickly accepted. Karen currently works as a realtor for Coldwell Banker Rizzo Mattson Realtors and credits her upbringing with her desire to give back to her community. Currently, Karen serves on the board of directors for The Children's Center, Augusta Boys and

Girls Club, United Way of Kennebec Valley, Kiwanis Club of Augusta and the Kennebec Valley Humane Society. Bruce not only supports Karen's many volunteer efforts but is often right beside her at events and willingly accepts tasks that she nominates him for at meetings.



NOMINEE Kennebec Land Trust Theresa Kerchner The Kennebec Land trust was formed as communities

across the nation began to consider ways applied to be owners of to ensure that our natural resources remained available for future generations. conservation agreement with the Vaughan Woods in Hallowell, which remains a vibrant and active part of Hallowell's community. Today they provide over 5,320 acres of public access preserved lands in our region including

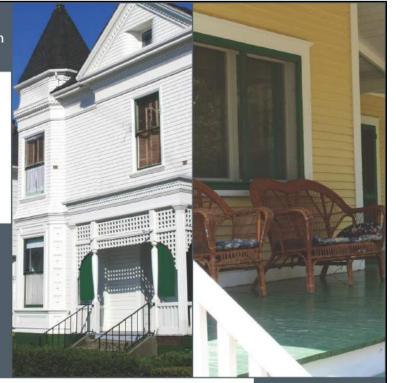
Continued on page 6



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MEMBER SPOTLIGHT: AAA TRAVEL



Suzanne Kempton came to AAA Travel through an internship with Kaplan University. She was working toward an Associate in Business with an emphasis on Travel and Hospitality Management. In June 2012 she started full time with AAA as a Member Service Counselor. She assisted members with Trip Tik routings, tour books and maps, discounted movie tickets, Foreign

Currency, Visa Travel Money cards, International Drivers licenses and attraction tickets to Disney, Universal Studios, Busch Gardens and others.

After a short while Suzanne enrolled in AAA's extensive Travel Agent training program. Throughout the training she became familiar with AAA's preferred travel vendors as well as the most popular travel destinations throughout the world. Suzanne has travelled extensively and one of her favorite destinations is Jamaica.

AAA Travel Agents can assist with your trip planning and help you save with member-only benefits. At all of our AAA branch locations you can consult with a travel agent, meet with an auto travel specialist, have all of your membership questions answered, and discuss auto, home and life insurance with an insurance professional. Member Services are what we are about, so stop in and say hello!

This section, dedicated to highlighting a member business, is given away at the monthly Business After Hours!

Meet the Board: **Richard Parkhurst**

Richard Parkhurst, a Maine native and Vietnam veteran, has a deep seated history in the Kennebec Valley. He founded Oakes and

Parkhurst glass in Winslow in 1978. Ten years later he began his work revitalizing buildings, starting with three vacant buildings in Waterville that now house restaurants, small businesses, and an apartment. He has since purchased a shopping mall in Manchester that now houses several small business including Stained Glass Express, his joint venture with his wife Janet Parkhurst. After selling Oakes and Parkhurst to his children Tobias and Soo, Richard has focused his revitalization efforts on downtown Augusta. He is currently the president of the Augusta Colonial Theater, overseeing its restoration, and also owns the Chanowsky's Department Store building, now home to apartments, a studio, and some small businesses. Most recently, he purchased the Farrell's Department Store Building - which is currently in the process of renovations.

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over 40 miles of walking trails. Kennebec Land Trust's goal of addition, she volunteers for numerous other organizations, providing education (continued from page 4) outreach and working to ensure that communities grow in a thoughtful manner, makes a difference in ensuring that future generations will be able to enjoy the natural beauty of the Kennebec Valley as we know it today.

Cynergy Young Professional **NOMINEE: Nate Cotnoir**



Hailing from a large family in the Kennebec Valley region, Nate Cotnoir's belief in giving back to his community is second nature. When Nate returned to Gardiner after college, he began to serve on numerous boards and committees throughout the region. Nate credits

his wife Jamie for supporting him in donating his time and energy to these causes—they desire to instill the value of volunteerism to their son Ethan. Nate's goal is to see our region thrive and prosper so that the younger generation can find rewarding careers in the Kennebec Valley.

NOMINEE: Sara Bangs



Sara Bangs was raised in Augusta with a tremendous work ethic and a heart for helping those in need. She worked through High School at Gardiner Savings Bank, now Camden National Bank, and stayed there after graduation. She began volunteering for company events and as she

moved into a management position, her job afforded her the opportunity and connections to get more involved. Sara currently serves on the boards for United Way of Kennebec Valley, Red Barn Cares Foundation and Lithgow Library. In



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whether at specific events or serving on standing committees. Sara and her partner Ryan work to instill the spirit of service in their sons Trent, Jackson and Caleb.

NOMINEE: Sarah Fuller



Sarah Fuller credits her experience as a Girl Scout in Albany, New York for her sense of civic duty and love for the environment and the outdoors. She attended George Washington University in Washington, D.C. to be close to environmental policy as it was being made. During that time she became very active in civic groups and community programs. Sarah married Doug, a

professional geographer, and together they have visited every continent except Antarctica. During these years of adventure they continually returned to Maine, to visit Doug's parents and eventually purchased a summer home in Winthrop. Following an extended visit in 2006, she decided to remain in Maine full time. In addition to serving on numerous regional and local boards, she has also become an avid triathlete, who continues to cherish the outdoors.

> Thanks to Leah Harenden Photography for the Winner and Nominee Portraits.



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Chamber Notes

Johnson Hall continues it's 2015-16 season in December with David Wilcox (Dec. 4), Johnson Hall-iday Christmas Variety Bash (Dec. 18 & 19), and finishes 2015 with a bang at Dickie Hyper-Hynie's Rockin' New Year's Eve! (Dec. 31). Visit johnsonhall.org or call 582-7144 for more information.

Capital Area Credit Union has given over 150 "To Go" comfort bags to those undergoing treatment in a hospital setting and to the family members supporting them. If you or someone you know is going through cancer treatments, dialysis, or even friends or family that will be spending long hours at the hospital these bags can bring just a bit of comfort. With water bottles, crossword, word search, Sudoku books, decks of cards, breath mints, eve masks, toothbrush/paste and several other items these bags make a perfect "To Go" item to have. These bags are free to whomever may need one, just stop by their location at 2010 North Belfast Avenue in Augusta.

MaineGeneral Medical Center nurses were presented certificates of apprentice-ship from Maine Department of Labor Commissioner Jeanne Paquette during a National Apprenticeship Week celebration. The first celebration of its kind in

Maine, Commissioner Paquette noted that MaineGeneral operates the first health care apprenticeship in the state. "We have to focus on growing our own



workforce if we will succeed in meeting the challenges of

the impending nursing shortage," said MaineGeneral CEO Chuck Hays. "This

program helps us prepare a highly qualified, experienced nursing staff to ensure the level of care we provide is the highest quality. It's what our community needs and deserves. and we want to provide them the best care now and

into the future."

Snow Pond Center for the Arts is hosting Cookies & Cocoa with Santa on Saturday, December 5th from 2-4 p.m. Children of all ages are welcome to come and enjoy cookies, cocoa, crafts, gift bags, and photos with Santa. There will also be a silent auction available for the adults in attendance. In lieu of charge for this event, please bring a toy to donate to children in the Mid Maine Homeless Shelter. Call 844-476-6976x203 for more info.



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Our Mission:

The KV Chamber exists to enhance life quality by strengthening our regional economy.

Maple Hill Farm in December



Maple Hill Farm Inn & Conference Center will host the December Business After Hours on Wednesday, December 9th from 5:00 - 7:00 p.m. at their location in Hallowell. KV Chamber members and guests are welcome to join us for networking and great food!

There will be a chance to win a 50/50 raffle and many other door prizes. Maple Hill will cater this fantastic event with delicious hors d'oeuvres that will be available to all who attend and there will be a bar as well.

KVCC Business After Hours receptions are where some of your best Chamber networking happens. Be sure to bring along extra business cards to share with all your new friends. To RSVP call 623-4559 or email info@kennebecvalleychamber.com.



Announcing 2016 Business After Hours Hosts:

January 27 February 24 March 23 April 27 May 25 June 22 August 24

September 28 October 19 November 9 December 14

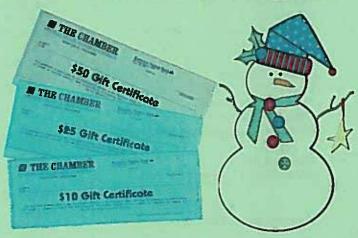
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AFC, Augusta Darling's, Augusta

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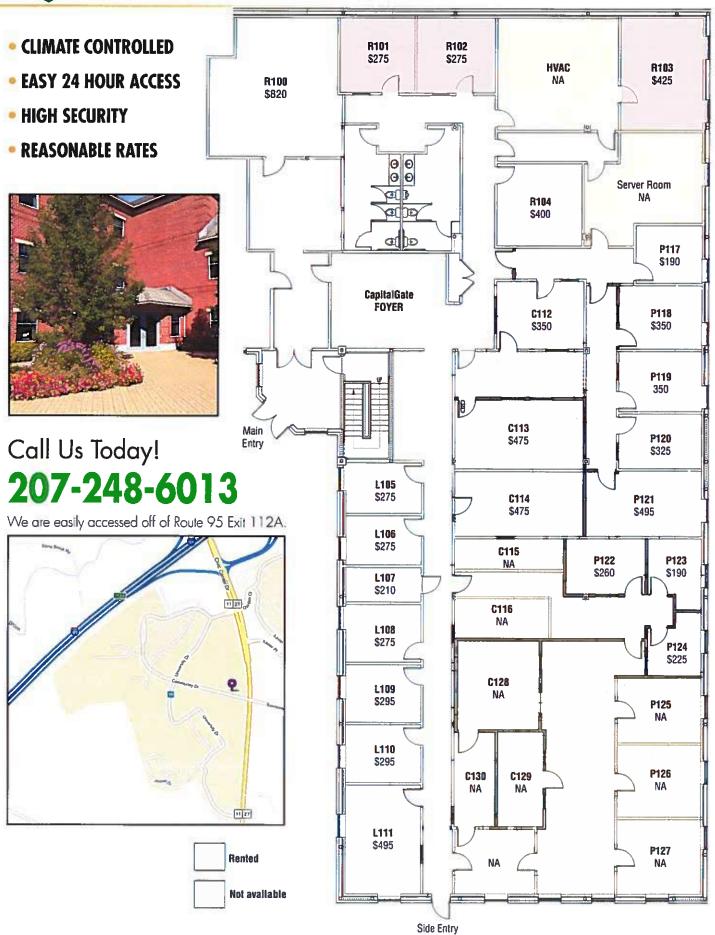
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Governor Hill Mansion, Augusta



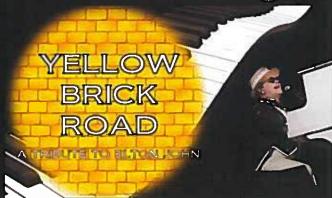
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