



### Upcoming Events

#### August

- 08/14 KVCC Board of Directors  
5:30 p.m.
- 08/29 **Business After Hours**  
5:00 - 7:00 p.m.  
@ Sportsman Alliance & Lisa's  
White Flour Catering

#### September

- 09/11 KVCC Board of Directors  
4:30 p.m.
- 09/12 **SBRT: Introduction to Quickbooks**  
9:00 a.m. -12:00 p.m.  
@ Purdue University Global
- 09/12 **Women's Network Luncheon**  
11:30 a.m. - 1:00 p.m.  
@ Senator Inn & Spa
- 09/14 **SBRT: Introduction to Quickbooks**  
9:00 a.m. -12:00 p.m.  
@ Purdue University Global
- 09/19 **Chamber Connection**  
7:30 - 9:00 a.m.  
@ Senator Inn & Spa
- 09/26 **Business After Hours**  
5:00 - 7:00 p.m.  
@ Quirk Ford

\***Bolded items are open to the public**

#### Inside this issue:

Business EXPO	1
New & Renewing Members	2
Golf Tournament Recap	4
Member Spotlight	5
SBRT Workshop	5
Chamber Member News	6
Past Ribbon Cuttings	7
Business After Hours	8



**Wednesday, October 10, 2018**

**NEW TIME: 2:00 - 6:00 pm**

**Augusta Civic Center**

**Standard Booth Price \$500**

**Member Rate \$345 Premium Booth \$425**

**Admission: \$5 or FREE with your business card**

**NEW THIS YEAR: Workshops, Seminars, and a Job Fair!**

This exciting and highly regarded annual business and organization networking event is held each October at the Augusta Civic Center. What makes it so special? Local businesses showcasing local products and creating local demand! Over 100 businesses and organizations of the Capital Area exhibit their services and wares. More than \$6,000 in prizes are offered to attendees, including a \$1,000 cash Grand Prize!

We've expanded the hours of the EXPO for more time to connect with potential clients and customers, interact with potential new employees, learn from industry experts, and grow your business' presence in the community. EXPO runs from **2:00 to 6:00 pm** and includes great food and a cash bar.

#### Network and Learn from the Capital Area's Leaders & Industry Experts

This event is a terrific opportunity to build your business. Get out of the office and get up to speed on topics from technology to marketing. In a single afternoon you can network with prospects and compare hundreds of the latest products, services, and companies committed to helping your business grow. Come meet the capital area's business community—explore, make connections and learn more about what makes this area so unique!

**MORE INFORMATION &  
 REGISTRATION FORM TO COME**

## WELCOME NEW MEMBERS!

**Augusta Natural Gas**  
Miles Hafner, (207) 724-8034  
www.augustanaturalgas.com

**Café 130 Mixology & Catering**  
Kim Phinney, (207) 217-9879  
bit.do/cafe130catering.com

**Pouliot Real Estate, Inc.**  
Matt Pouliot, (207) 441-9418  
www.mattpouliot.com

## MEMBER ANNIVERSARIES

### 40+ YEARS

- Best Western Plus
- Civic Center Inn
- O'Connor Auto Park
- Pine Tree Veterinary Hospital

### 30+ YEARS

- WMME/WEBB/KOOL AM

### 20+ YEARS

- Augusta State Airport
- Capital Area Technical Center
- Children's Discovery Museum
- Kennebec Valley Humane Society
- Maple Hill Farm Inn & Conference Center
- Markham Tent Rentals
- Salvation Army
- WABI-TV

### 10+ YEARS

- Chris Vallee Real Estate
- Dance Unlimited, LLC
- Kennebec Behavioral Health
- Kennebec Valley Community Action Program
- Maranacook Schools
- Samoset Resort
- Winthrop Commerce Center, LLC

### 5+ YEARS

- Kennebec Physical Therapy
- Maine Department of Economic & Community Development

### ALSO RENEWING

- Acadia Benefits
- FAME
- Fortin & MacDonald Real Estate
- Management Plus, Inc.
- Otto's on the River



**CAPITAL AREA STAFFING SOLUTIONS**

THE PEOPLE YOU TRUST - THE JOBS YOU WANT

Providing thoroughly screened, tested, and reference-checked candidates specializing in:

Office Professional	Legal	Finance
Accounting	Light Industrial	Healthcare

**CONTACT US TODAY!**  
**207-620-7823**  
www.CapitalAreaStaffing.com



YOUR PARTNER IN STAFFING  
WITH OFFICES IN AUGUSTA AND BANGOR

## Advertise In The Newsletter

Ad Size	Inches W x H	Monthly Cost	6 Months Cost 10% Discount	1 Year Cost 20% Discount
1/2 Page	8 x 5.25	\$150	\$810	\$1,440
1/4 Page	8 x 2.625 or 4 x 5.25	\$100	\$540	\$960
1/8 Page	4 x 2.625 or 2.625 x 4	\$75	\$405	\$720

Did you know as a member of the Chamber you can buy a membership list?  
Call the Chamber at 207-623-4559 for more information.

the  
**kenney**  
awards

**SAVE THE DATE**  
**January 25, 2019**

You could be so **COOL**  
this summer!



We offer a variety of services to help make your home complete and comfortable... including Home Cooling Services! From HVAC to Heat Pumps, we have you covered. Let **AFC** be your **Total Home Comfort Provider!**

[www.afccomfort.com](http://www.afccomfort.com)

AUGUSTA • 623-3851 CLINTON • 426-3211 WINSLOW • 872-2714

Experienced.  
Trusted.  
Connected.



**Sprague & Curtis**  
Real Estate



BILL SPRAGUE EARLE KENNEY



SCOTT GOGGIN ANN CASTONGUAY



LORI DUBE JIM PEPIN



75 Western Ave • Augusta, ME  
623 1123

[spragueandcurtis.com](http://spragueandcurtis.com)



TYLER GAUDET JOSH LAVERDIERE

# Supporting Community We Make It Easy

**“Banking with us makes a deposit  
back into the community.”**

Andrew Silsby, *President & Chief Executive Officer*

*Open our Premier Checking (business or personal) today and you'll support our local community. We target 10% of our income each year to go back to the communities we serve. Doing business with us really does make a deposit back into our community.*



Augusta  
(207) 622-5801

Farmingdale  
(207) 588-5801

Freeport  
(207) 865-1550

Waterville  
(207) 872-5563

Winthrop  
(207) 377-5801

[www.KennebecSavings.Bank](http://www.KennebecSavings.Bank)



# FOR LEASE

## PRIME LOCATIONS

**295 KENNEDY MEMORIAL DRIVE, WATERVILLE**



Future home of



Fully customized  
units ranging from  
2,000 - 6,000 sq. ft.

**21 COLLEGE AVENUE, DOWNTOWN WATERVILLE**

Future home of the  
Children's  
Discovery Museum.  
Additional units  
ranging from  
1,000 - 10,000 sq. ft.  
Plenty of off-street  
parking



For more information please call  
**Bill Mitchell at 207-873-5101**

# **PRIME LOCATIONS** **FOR LEASE**

**14 – 24 COMMON STREET**  
**DOWNTOWN WATERVILLE**



Premium Retail and Office Space  
Elevator Access

**45 SILVER STREET**  
**DOWNTOWN WATERVILLE**



Great downtown location previously  
occupied by a law firm.  
Plenty of off-street parking.

**270 KENNEDY MEMORIAL DRIVE, WATERVILLE**



One of Waterville's busiest streets.

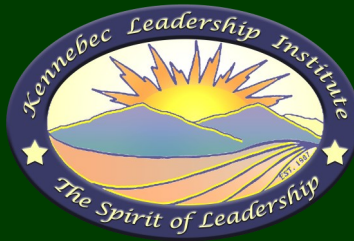
Great mix of tenants in KMD Plaza to attract customers to your business

**FOR MORE INFORMATION PLEASE CALL (207) 873-5101**

# 23rd Annual Golf Tournament



1st Place - Low Gross



1st Place - Low Net

Thank you to our generous sponsors, volunteers and teams!



## THANK YOU SPONSORS!



### BEVERAGE SPONSOR

Pepsi

### AIR CANNON SPONSOR

Vacationland Inn

### PLATINUM SPONSOR

MaineGeneral Health

### GOLD SPONSORS

Cape Air | Central Maine Power | Charlie's Motor Mall | Kents Hill School | O'Connor Auto Park  
Rocky's Stove Shoppe | Skowhegan Savings

### HOLE SPONSORS

A-Copi | Augusta Civic Center | Bangor Savings Bank | Cross Employee Benefits | Day's Jewelers | G&E Roofing  
Ganneston Construction | Gibson LeClair, LLC | J.M. Arbour Wealth Management | Macpage, LLC | Merrill's Detector Dogs  
Merrill's Investigations | North Country Rivers | NRF Distributors | PERFORMANCE Foodservice - NorthCenter  
Quality Inn & Suites Maine Evergreen Hotel | Purdue University Global | Snow Pond Center for the Arts  
Sprague & Curtis Real Estate | Sugarloaf | TRC Solutions | Vickerson Appraisal | Walton External Affairs

### CART SPONSORS

Augusta Fuel Company | DR Designs | D.R. Struck Landscape & Nursery | Premier Marketing Group | Sam's Club

## Member Spotlight

**Marketplace at Augusta School Supplies Drive  
now through Saturday, August 18th**

New backpacks, lunch boxes, school supplies, T-shirts, hats, gym wear (shorts and socks), sweatshirts, sneakers, and healthy snacks can be donated at collection boxes throughout the Marketplace at Augusta.

The following Marketplace at Augusta shops will have collection boxes:

American Eagle	Maurice's
Children's Place	Michael's
Christopher and Banks	Old Navy
Dress Barn	The Paper Store
Elevation Burger	T-Mobile
Famous Footwear	Red Robin
Five Below	Ruby Tuesday
Lane Bryant	Walmart
Longhorn	

Student distribution day is at the Augusta Elks lodge on Saturday, August 25, 2018 from 10am to 2pm at 397 Civic Center Drive, Augusta ME. Adults must be accompanied by children to pick up school supplies.

**SBRT & SCORE Present**

**"Introduction to QuickBooks"**

**FREE Workshop**

Wed., Sept. 12, 2018 from 9:00AM to 12:00 PM

Fri. Sept. 14, 2018 from 9:00AM to 12:00 PM

Purdue University Global

14 Marketplace Drive, Augusta

This free, two-part QuickBooks workshop is designed for newcomers to the software. You will learn basic and essential QuickBooks tools such as setting up a company profile, invoicing, payroll and more. The instructors will utilize the PC Windows Desktop Version, Accountant Edition, of the software to demonstrate these concepts, where students can follow along with their own laptops. Workshop Outline: 1) Setting Up a Company File, 2) Entering and Paying Bills, 3) Customer Invoicing, 4) Banking Center, 5) Inventory, 6) Payroll, 7) Reports, and 8) Budgeting

*Please visit our website to register online or contact the Chamber at (207) 623-4559*



We're known for our legendary Roadside assistance but did you know a membership provides many other cost saving benefits?

- Insurance
- Full service travel agency
- DMV Services
- Travel discounts

**Join For As  
Little As \$49!**

### Employee Highlight:

**Samantha Harvey**—Insurance Agent

Samantha is a licensed insurance agent and willing to help with all of your insurance needs. Stop in to see Samantha at our Augusta office or email her at [Harvey.samantha@nne.aaa.com](mailto:Harvey.samantha@nne.aaa.com)



Turnpike Mall

20 Whitten Road Suite. 11 Augusta Maine

207-622-2221

# CHAMBER MEMBER NEWS



**Augusta Kiwanis** donated over \$4,000 to the Augusta Elks "Back to School" Event, which helps children in the local communities prepare themselves for the upcoming school year by supplying them with the tools they need to succeed. From backpacks, notebooks, and school supplies to gym clothing and healthy snacks, all children deserve the basic necessities to kick-off the school year. Over 60% of students in the greater Augusta area live at or below the poverty level. With the help of the community, the Augusta Elks wants to make sure every student in the Greater Augusta area can start the school year set for success.

**Augusta and Gardiner Rotary Clubs'** Annual Golf Tournament will be held on Thursday, September 13th at Natanis Golf Course in Vassalboro. The tournament began being dedicated in 2012 to the memory of Carl Hubbard, a dedicated Rotarian who passed that year. Carl's dedication to Rotary was almost as passionate as his love of the game. Proceeds from the golf tournament are used to support the charitable deeds of both Rotary Clubs within their communities. Registration forms for teams and sponsors and more information available on the websites of both clubs, [augustarotaryonline.org](http://augustarotaryonline.org) or [gardinerrotary.org](http://gardinerrotary.org).



**Fort Western Living Museum and National Historic Landmark** invites children of all ages interested in local history and museum stewardship to register for one of the Summer Youth Programs: Apprenticeship Program (ages 8-12) or the Jr. Interpreter Program (ages 13 and up). These one-week sessions start Monday, August 6 and continue through Friday, August 31. Visit [www.oldfortwestern.org](http://www.oldfortwestern.org) for more information.

**The Harlow** presents "Enjoy The Hue", a solo exhibition of artwork by artist Bruce Mayo of Hallowell, on view August 3 - September 1 at 100 Water Street in Hallowell. The public is invited to attend the opening reception and meet the artist on Friday, August 3, 5-7pm. Enjoy The Hue marks Bruce Mayo's 30 year anniversary of creating whimsical, ethereal, playful art with a twist. The exhibition features no shortage of color and spirit as Mayo's vibrant artwork covers both floors of The Harlow. Mayo has dedicated the exhibition to his late Grandmother Jeanette, "whose easel in the spare bedroom always had a painting on it when I visited", he said.



**The Kennebec Historical Society's** August Public Presentation: "Blazing Ahead: Rivalry That Built the Appalachian Trail" will take place on Wednesday, August 15 at 6:30 pm at the Maine State Library located at 230 State Street in Augusta. The presentation is co-sponsored by the Maine State Library and free to the public (donations gladly accepted). The KHS presenter, Jeffrey Ryan, is a Maine based author, speaker and photographer, and has a contagious passion for exploring the outdoors, particularly on foot. His AT experiences inspired him to learn about the dynamic relationship between Benton MacKaye and Myron Avery that culminated in the creation and completion of the legendary trail.

**Kennebec Savings Bank** announced that the bank took the top spot on the Forbes list of Best-In-State Banks and Credit Unions. Scoring 89.45, Kennebec Savings Bank was named Maine's Best Bank. Forbes partnered with Statista, which compiled the list surveying more than 25,000 customers in the U.S. and receiving feedback on their current and former banking relationships. Kennebec Savings Bank is the only Maine bank which scored high enough to be considered for the list, although, more than 30 in-state banks were included on the survey.

**The Maine Children's Home for Little Wanderers** will be 'Celebrating Resilience' at O'Brien's Event Center on Thursday, September 20th from 5:30 to 8:00 pm. This year's celebration recognizes the hard work and dedication of some past and present pregnant or parenting teens to complete their high school education and become successful parents. Past and present teen parents will share their stories of the Sharon Abrams Teen Parent School Program and



we will also have a number of silent auction items and a raffle taking place! Tickets available online or by calling (207) 872-0261.

**Sexual Assault Crisis and Support Center's** 19th Annual Celebrity Dinner-Disco Party will be held on September 22nd 5:30-10:00 PM. The celebrity waiter dinner is their major fundraiser/awareness event of the year and is a fun and helpful way to support those affected by sexual violence. You can reserve your seat now by purchasing tickets online. Upon your arrival, you will be given an event program with your live bidder number on the back. Dressing in theme (Disco) is encourage but not required. For more information and to purchase tickets visit <http://www.silentnomore.org>

To submit Member News, send your press release to: [info@KennebecValleyChamber.com](mailto:info@KennebecValleyChamber.com)

## Past Ribbon Cuttings

Over the past few months, we have had the fantastic pleasure of highlighting the growth of new and established businesses throughout our region. Here are the Ribbon Cuttings we have celebrated so far in 2018. It's a great time to do business in the Kennebec Valley!



Edward Jones - Dave Farago



Dennis Keller - State Farm



Fedcap



The Harlow



Kennebec Valley Family Dentistry



MIKA Augusta



Zardus Art of Massage - School of Massage



## KVCC Board of Directors

**Steven Marson, Chair\***  
Central Maine Pyrotechnics  
**Nathan Cotoir, Chair Elect\***  
Camden National Bank  
**Alec Rogers, Vice Chair\***  
Quality Inn & Suites Maine Evergreen Hotel  
**Matthew Tardiff, Treasurer\***  
J.S. McCarthy Printers  
**Stacey Morrison, Past Chair\***  
Ganneston Construction Corp.  
**Chuck Hays, Past Treasurer\***  
MaineGeneral Health  
**Katie Doherty, President & CEO\*\***

\* Executive Committee ^ Full -Time Executive

**Karen Boston**  
Lipman & Katz, P.A.  
**Cathy DeMerchant,**  
Capital Area Staffing Solutions, Inc.  
**Lori Dube**  
Sprague & Curtis Real Estate  
**Elisa Ellis, Special Counsel**  
Ellis & Meader Attorneys at Law  
**Leon Emery**  
Emery's Meat & Produce  
**Sue Grenier**  
G&E Roofing Co., Inc.  
**Randy Hutchins**  
O'Connor AutoPark  
**Eric Jermyn**  
Cross Insurance Agency  
**Earl Kingsbury**  
Augusta Civic Center  
**Jeffrey Nevins**  
FairPoint Communications  
**Richard Parkhurst**  
Stained Glass Express  
**Lynn Quirion**  
Macomber, Farr & Whitten  
**Andrew Silsby**  
Kennebec Savings Bank  
**Eric Stinford**  
Central Maine Power Company  
**Kim Vandermeulen**  
Alternative Manufacturing, Inc.  
**Rebecca Wyke**  
University of Maine at Augusta

*Insider Newsletter*  
**Kennebec Valley Chamber of Commerce**  
269 Western Avenue  
Augusta ME 04330  
Phone: 207-623-4559 Fax: 207-626-9342  
[www.KennebecValleyChamber.com](http://www.KennebecValleyChamber.com)

PRSR STD  
U.S. Postage  
PAID  
Augusta, ME  
Permit No. 576



### KVCC Staff

**Katie L. Doherty, President & CEO**  
**Lindsay L. Corbett, Office Manager**  
**Chris A. Voynik, Events & Membership Director**  
**Caroline A. Saban, Marketing Director**



### Our Mission:

*The KV Chamber exists to enhance life quality by strengthening our regional economy.*

# BUSINESS after HOURS

## Join us at the Sportsman's Alliance of Maine & Lisa's White Flour Catering!

The August Business After Hours will be held at **Sportsman's Alliance of Maine** in Augusta, co-hosted by **Lisa's White Flour Catering**, on Wednesday, **August 29** from **5:00-7:00 p.m.** KV Chamber members and guests are welcome to join us for networking and great food!

Every Business After Hours is an incredible opportunity to win amazing door prizes and take part in the 50/50 raffle. Delicious hors d'oeuvres will be available and guests are welcome to partake in the cash bar.



To RSVP call 623-4559 or  
Email [info@kennebecvalleychamber.com](mailto:info@kennebecvalleychamber.com)

205 Churchill Rd., Augusta

Business After Hours events sponsored by:



**CAPITOL**  
DENTAL CARE